



Way of Life!

SUZUKI CANADA INC. HEAD OFFICE/ SIÈGE SOCIAL

360 Saunders Rd, Barrie Ontario, L4N 9Y2
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Un mode de vie !

Job Position: DSM – District Sales Manager – Outboard Motors

Location: Ontario

Reports to: President

Industry: Outboard Motors

Overview

The District Sales Manager is the main contact between the dealer network and Suzuki Canada for all sales matters in Ontario.

Responsibilities:

- Manage the dealer activity within a specified territory through daily interaction with Suzuki dealers
- Manage the implementation of SCI sponsored programs within the district to achieve assigned goals
- Present front-line representation of corporate goals, policies and procedures to enhance the dealer body, market penetration and brand image of Suzuki.
- Booking target achievement for all product lines
- Monthly product allocation and reconciliation
- Monthly co-op allocation and reconciliation
- Provide or coordinate Suzuki Product training
- Coordinate and attend corporate consumer shows

We are seeking candidates who provide the following expertise and competencies:

- Graduate of a business or marketing program from a recognized post-secondary institution.
- Minimum 5 years of related work experience within the recreational products industry (outboard motors)
- Knowledge of Suzuki product and competitive product knowledge
- Excellent verbal and written communication skills.
- Demonstrated expertise in Microsoft programs (Outlook, Word, Excel)
- Demonstrated expertise in time management and organizational skills
- A valid Ontario driver's license is a job requirement and is vital to perform job functions

If you would like more information regarding this position, please contact Mary Kerr at 705-999-8600 extension 2113 at our corporate head office for further information. Resumes expressing your interest for this position along with a cover letter indicating your qualifications should be submitted to to human_resources@suzuki.ca.